

30<sup>th</sup> May, 2017

National Stock Exchange of India Ltd.

Listing Department.

Exchange Plaza, C-1, Block- G,

Bandra Kurla Complex,

Bandra (East) Mumbai-400 051.

Fax No. 26598235/8237/8347.

**Symbol: DELTACORP** 

BSE Ltd.,

Corporate Relation Department,

Listing Department,

Phiroze Jeejeebhoy Towers,

Dalal Street, Mumbai - 400 023.

Facsimile No. 22723121/22722037/2041

Scrip Code 532848

Dear Sir/Madam,

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, please find enclosed herewith investors presentation as per details given below:-

| Date       | Particulars                         |
|------------|-------------------------------------|
| 31.05.2017 | Nomura Asset Management, Singapore  |
|            | Fidelity Investment, Singapore      |
| 01.06.2017 | HSBC Global Asset, Hongkong         |
|            | Manulife Asset Management, Hongkong |
| 02.06.2017 | RCM Allianz, Hongkong               |
|            | Segantii Capital, Hongkong          |

The aforesaid presentation is also available on the website of the Company.

You are requested to take the same on record & oblige.

Thanking You.

Yours Faithfully,

For Delta Corp Limited

Dilip Vaidya

Company Secretary & GM - Secretarial

FCS NO.7750

Encl- As above

Regd. Office: 10, Kumar Place, 2408, General Thimayya Road, Pune - 411001.





Primary business of gaming & hospitality

Leading gaming company in India, captured a lion share of the Indian gaming market through its 5 casinos in Goa and Sikkim.

First mover advantage in India.

◆ Launched the first integrated Casino resort in Daman, just a 2.5 hour drive from Mumbai (population ~20M). Well connected to Surat, Vadodara and Ahmedabad, 3 large affluent cities in Gujarat (population 11.8M).

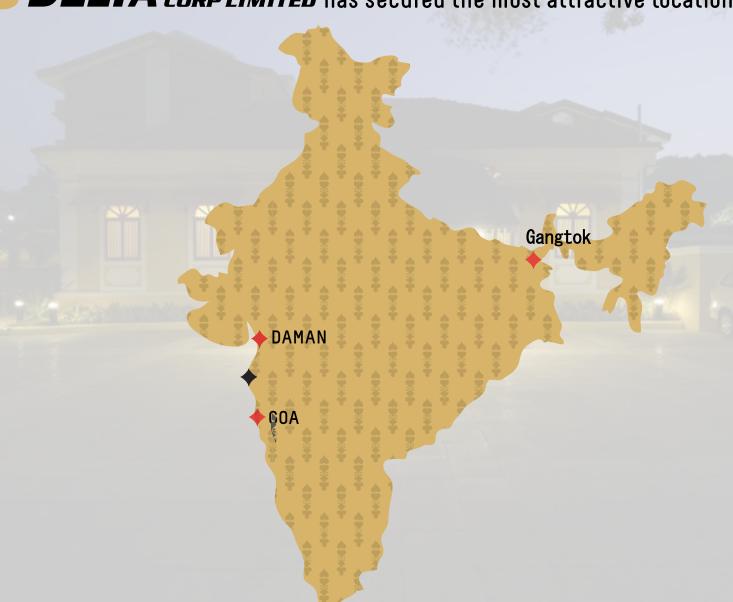


 Listed on the National Stock Exchange and Bombay Stock Exchange with a market capitalization of ~US\$ 440Mn. (as of Feb 2017)

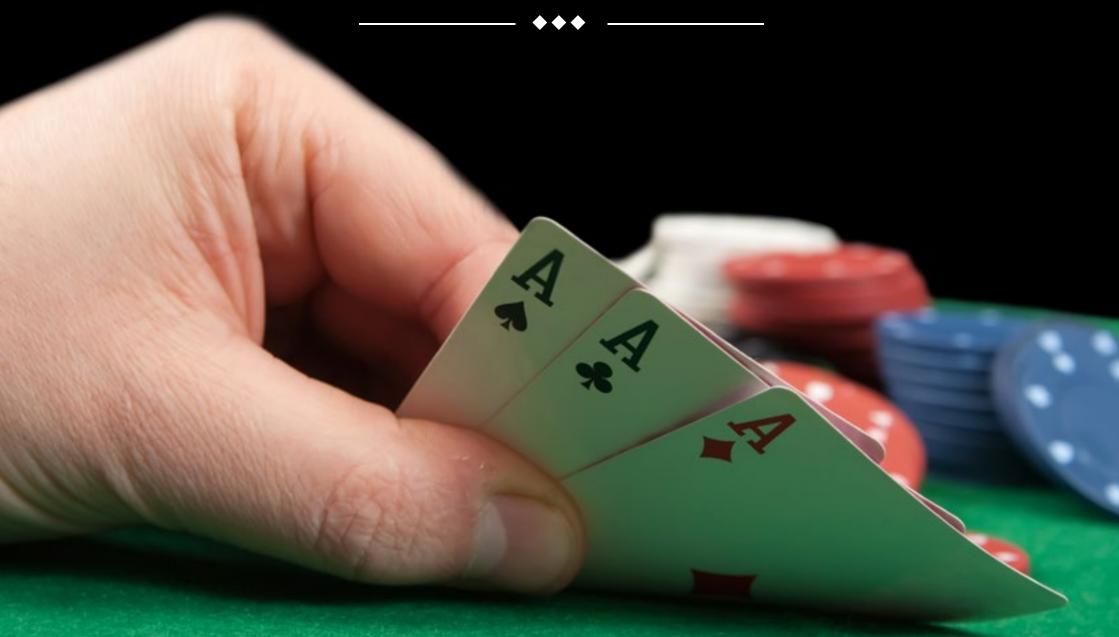
Quality management team with significant operating expertise. Delta's Chairman, Mr. Jaydev Mody, is a first generation entrepreneur and a leading Indian real-estate visionary.







# CORPORATE HISTORY



#### 2006-2007

Entered the Gaming and Hospitality business.

#### 2008-2010

- Demerged Textile business.
- Commenced operation of
- 2 offshore casinos,
- Casino Royale and King's Casino.
- Raised ₹82.5 crores through the QIP route, a first for Delta Corp.

#### 2013-2014

- Commenced operations
  of Daman Hotel
- Made a profitable exit from the Real Estate business
- Launched Asia's largest
   offshore Casino in Goa

#### 2015-2017

- Acquired Add52.com,
- India's leading online poker site
  - Launched Landbased casino in Sikkim

#### 1990-1991

Started as a Textiles
and Real Estate
consultancy company.

#### 2007-2008

- Entered the Real Estate business in Nairobi, East Africa.
- ICICI Ventures invested ₹82 crores, a major private equity deal for Delta Corp.

#### 2010-2013

Acquired third offshore casino, Casino Caravela.

- Acquired Land in Sri Lanka
- Raised ₹285 crores through preferential allotment to Rakesh Jhunjhunwala & Group.

#### 2014-2015

- Acquired an additional 36% stake in Daman Hospitality; increasing our stake to 87%.
- Acquired land in Sri lanka.
- Launched Land based Casino in Goa



# KEY HIGHLIGHTS



- India represents a gaming market with high growth potential.
- Delta Corp is the largest operator in the organised gaming market in India, and the only listed operator with access to capital markets.
- Delta has an early mover advantage.
- Delta has a high quality management team with significant operating expertise.





Rebranded gaming and hospitality businesses under an umbrella brand

India's first INTEGRATED GAMING AND HOSPITALITY BRAND

Reflects a bigger, better and more opulent experience across all the casinos and hotels of Delta Corp









♥・・・・ ALL SUITE LUXURY FLOATING HOTEL & CASINO · · · · ♥





#### **OVERVIEW**

- Purchased vessel M.V. Horseshoe Casino from Caesar's Entertainment Corporation and refurbished in India.
- Asia's Largest offshore casino vessel.
- Positioned as a premium casino to attract higher visitations and to cater to multiple segments of the market.

#### **GAMING FACILITIES**

- ~1000 live gaming positions across 123 live gaming tables, 65 slots machines and dedicated rooms for Indian Flush.
- Over **40,000** sq. ft. of gaming area spread across 4 levels.
- ◆ India's largest Poker Room.





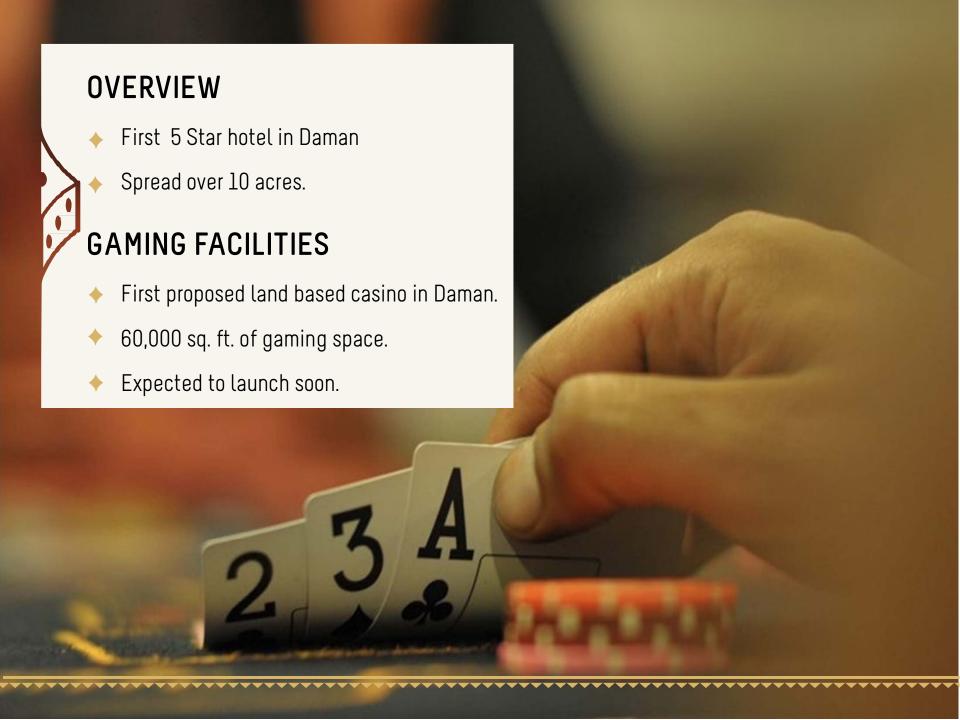
















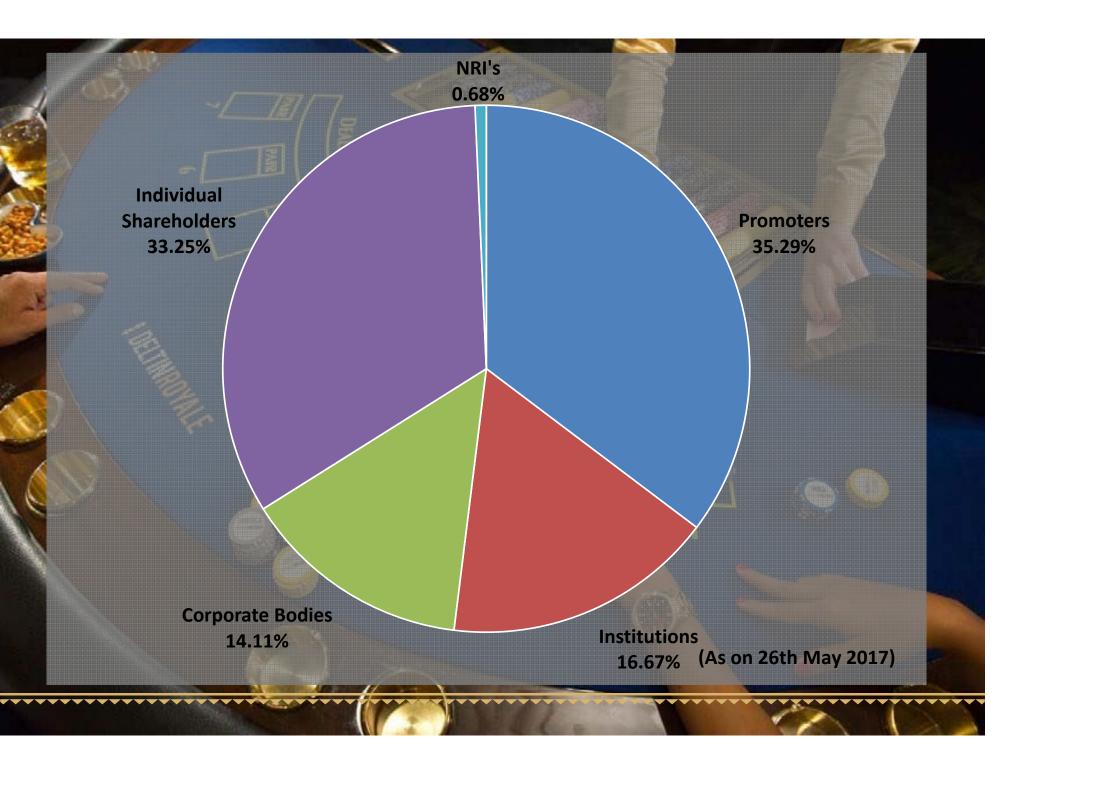


♦ ----- 27 ROOM BOUTIQUE HOTEL ----- ♦



## SHAREHOLDING STRUCTURE





- Delta's promoters, Jaydev Mody and family, hold 35.29% of the company's shares through a multitude of investment vehicles.
  - Jaydev Mody has over 30 years of experience in real estate development.
- Among public shareholders, Non institutional and body corporate.
  - Rakesh Jhunjhunwala, the renowned Indian Investor, holds 8.89% stake
     HDFC Prudence owns 3.26% stake,
  - HDFC MID Cap Fund owns 2.42% stake, and
  - East Bridge Capital Master Fund Ltd owns 2.25%





### **Strong Financial Performance**

|                          | Gaming     |      | Consolidated |      |
|--------------------------|------------|------|--------------|------|
| Particulars (INR in Cr.) | Year Ended |      | Year Ended   |      |
|                          | 2017       | 2016 | 2017         | 2016 |
| Total Income             | 405        | 329  | 455          | 375  |
| Operating Exp            | 250        | 215  | 322          | 283  |
| EBIT                     | 155        | 114  | 133          | 92   |
| (%) EBIT                 | 38%        | 35%  | 29%          | 25%  |

